



We put space to work.™

Metro in the Cath Lab - “Suite” Improvements

One year and about seven quote revisions is all it took for Kathy Detky (Metro Territory Manager) to help Lee Phillips R.N., Director, Invasive Cardiology, Lehigh Valley Hospital, get her storage solutions in place. But it wasn't all them, Lee formed an "Operation Improvement Committee" consisting of the staff members that interact with the equipment on a daily basis. Their tasks:

1. Reduce stock and limit to no more than 2 days on hand.
2. Measure the needs of the product stored and work with Kathy to layout the product, right down to the last divider.
3. Minimize the amount of space used for storage.

Condition:

- The current built-in casework was "overkill" remarked Lee. It was too deep and provided to many "squirrel spaces" where inventory could be hidden from plain view.
- Excess stock on hand made it difficult to manage inventory to expiration dates, resulting in extra costs. (Catheter vendors will accept returns in original packaging that are no closer than 6 months to expiration.)

Result:

- Mobile storage to allow for flexibility in stock location
- Solutions that are easily moved to facilitate cleaning
- Flexible storage that could accommodate various supplies
- Minimize inventory and maximize storage space

Metro Commitments/Solutions -

- All applicable storage on wheels to allow for relocation of stock to where needed. (Starsys, Super Adjustable Super Erecta supply carts)
- In room storage with clear doors to allow for visual inventory and provide doctors display of available product so they can choose the cath/stent they "want" to use. (Starsys Supply and Catheter Carts)
- Expandable work surface that can be collapsed for transport or when moved for cleaning. (Starsys Medication Cart)
- High-density storage to hold the maximum amount of inventory in the least amount of space. (SASE Top-Track, Full-extension Starsys Catheter Slides)



Catheter Cart



Supply Carts



Medication Cart



Medication Refrigerator Stand

Call us at 1-800-433-2232
InterMetro Industries Corporation
Wilkes-Barre, PA 18705

Metro International Corporation,
Asia/Pacific Region, Singapore
(65) 372-1092

Metro Netherlands,
Europe/Africa/Mideast Region
(31) 76-587-7550

Metropolitan Wire (Canada) Ltd,
Mississauga, Ontario
(905) 676-9890





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Metro in the Cath Lab - Efficient Storage Space

Applications:

Suites (4 Cath Labs (1 "On Call"), 2 EP (Electrophysiology) Rooms)

- Three Metro Starsys Supply Carts with clear doors
- Metro Starsys Catheter Cart with clear doors (double wide in "On Call Room", single wide in standard Catheter Rooms.)
- Metro Starsys Medication Cart
- Metro Super Adjustable Super Erecta Medication Refrigerator Stand

Other products Metro could provide:

- Crash Cart (ie. Lifeline)
- Open heart emergency supply cart (short single wide) (ie. Starsys)

Storeroom

- Two double deep Metro Super Adjustable Super Erecta Top-Track™ Units
- One single deep Metro Super Adjustable Super Erecta Top-Track Units
- Five Metro Super Adjustable Super Erecta supply carts

Other product solutions Metro® could provide:

- One drug-eluting stent cart (CC9744)
- Five catheter storage box carts (build from Super Adjustable Super Erecta components)
- One utility cart

Competition:

Innerspace/Datel was considered during the planning process, however, Lee looked to her staff, the Operation Improvement Committee, for input. "They're on the front line", she exclaimed, "and they chose Metro."

Lee also visited another hospital that utilized a well-know automated inventory control storage system. She was impressed with the capabilities of that system and was very excited about it's potential until she heard about the million dollar price tag. She had also heard from colleagues that there were ways to bypass the automated system and the prospect of spending that much money on a glorified storage cabinet was no longer considered to be an option.

Informational Tid-Bits:

- Project started approximately 3 years ago and the new department has been in use for about a year.
- Equipment cost was covered under the construction budget, future requirements will be placed under the capital budget.
- Many of the quote revisions were due to actual construction layout changes.
- LVH Muhlenberg campus will be mirroring this setup with their four new cath labs.
- Kathy utilized the Starsys CD and her laptop along with some printed literature to present product solutions.
- The On-Call Cath Lab contains extra supplies and storage equipment as it is available 24/7 for emergency procedures.
- The storage equipment on this project ran in excess of \$55,000.



Super Adjustable Super Erecta Top-Track



Drug Eluting Stent Cart



Catheter Box Storage Cart

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